

## Message Text

CONFIDENTIAL

PAGE 01     PRETOR 01693 231311Z  
ACTION AF-10

INFO OCT-01 ISO-00 DODE-00 EB-08 NSAE-00 USIA-06  
TRSE-00 SOE-02 DOE-15 CIAE-00 COME-00 MCE-00  
ACDA-12 DOTE-00 OMB-01 PM-05 H-01 INR-10 L-03  
NSC-05 PA-01 SP-02 SS-15 /097 W  
-----102615 231350Z /45

P R 231200Z MAR 78  
FM AMEMBASSY PRETORIA  
TO SECSTATE WASHDC PRIORITY 811  
INFO AMCONSUL CAPE TOWN

C O N F I D E N T I A L PRETORIA 1693

FOR EMBASSY CAPE TOWN

E.O. 11652: GDS  
TAGS: EAIR, SF, ESTC  
SUBJECT: SALES OF U.S. AIRCRAFT TO SOUTH AFRICA

REF: STATE 57155

1. EMBASSY WAS CONTACTED MARCH 23 BY CONLYN, MANAGER OF BEECHCRAFT DISTRIBUTORS AND CHAIRMAN OF AIRCRAFT DISTRIBUTORS ASSOCIATION. CONLYN STATED BOTH HIS FIRM AND COMAIR (CESSNA DISTRIBUTORS) HAD RECEIVED CABLE FROM U.S. MANUFACTURERS THEY REPRESENT GIVING NEW CONDITIONS FOR EXPORT LICENSES, WHICH ARE ESSENTIALLY SAME AS THOSE MENTIONED REFTEL INCLUDING PROVISION THAT EMBASSY CLEAR EACH INDIVIDUAL PURCHASER.

2. CONLYN STATED BOTH HIS FIRM AND COMAIR HAD CABLED THEIR ACCEPTANCE OF THESE CONDITIONS TO U.S. COMPANY AND ALSO, AS INSTRUCTED, TO SEYMOUR GOODMAN, OEA, COMMERCE. CONLYN ALSO STATED ASSOCIATION OF AIRCRAFT DISTRIBUTORS WHICH INCLUDES ALL IMPORTERS OF U.S. AIRCRAFT MET MARCH 22 AND AGREED TO NEW PROVISIONS.

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3. CONLYN STATED HE WISHED TO ARRANGE MEETING BETWEEN EMBASSY AND REPRESENTATIVES OF DISTRIBUTORS TO WORK OUT MECHANICS OF EMBASSY CLEARANCES. WE DID NOT AGREE IN VIEW OF LACK OF INSTRUCTIONS.

4. REQUEST GUIDANCE.  
BOWDLER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, COMMERCIAL AIRCRAFT, POLICIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978PRETOR01693  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780128-0360  
**Format:** TEL  
**From:** PRETORIA  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780332/aaaabapu.tel  
**Line Count:** 62  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 42b9d7be-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 57155  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 19 apr 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3224882  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SALES OF U.S. AIRCRAFT TO SOUTH AFRICA  
**TAGS:** EAIR, ESTC, SF, US  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/42b9d7be-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014